



**CONNOR E. RICHLLEN**

## OBJECTIVE

Provide a solution that delivers technology in the home that is easy to use and integrates seamlessly into daily life.

## SKILLS & ABILITIES

- > Communication
- > Leadership
- > Creativity
- > Strong Work Ethic
- > Empathy

## CONTACT INFORMATION

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🌐 <https://connorrichlen.me>

## EXPERIENCE

### **BEST BUY | GREEN BAY, WI**

#### > SALES CONSULTANT

APR 2023 – PRESENT

As a Sales Consultant, I provide a complete solution through products and services. I achieve this through expert product knowledge and my own experiences as a tech enthusiast. Maintaining my status as a single point of contact for clients here at Best Buy is imperative to the consultative experience I strive to deliver. I manage my own book of business, and work alongside my trade partners to bring life-enhancing experiences to a wider audience.

#### > RETAIL SUPERVISOR

JAN 2023 – APR 2023

My focus was centered around making people better and helping my team members grow. I did this by being curious and sincere to gain trust to foster a culture of open and honest growth. There was a focus on employee metrics to track workplace performance, and often times I had to be creative to find solutions to gaps in performance or culture.

#### > MICROSOFT CERTIFIED ADVISOR

NOV 2022 – JAN 2023

#### > SALES ADVISOR

AUG 2022 – NOV 2022

### **THE HOME DEPOT | GREEN BAY, WI**

DEC 2021 – MAY 2022

Garden sales associate licensed on lift equipment such as: electric ladder, forklift, reach truck, and platform lift. I focused on premium sales from brands like Tuff Shed, Cub Cadet, Toro, and Milwaukee. I was able to design sheds for clients that had certain design constraints (measurements, HOA colors, etc.) to create the shed of their dreams. Power equipment manufacturers (like Cub Cadet and Toro) have various models, each representing a different premium experience. It was my responsibility to the client to understand their needs and which model would suit them best.

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## CONNOR E. RICHLIN

### **AMERICAN PAVEMENT SOLUTIONS | GREEN BAY, WI**

JUNE 2018 – AUG 2022

Skilled laborer with experience in concrete flatwork & finishing and a specialization in asphalt maintenance. Operator of straight-truck and trailer (CMV), saws, skid steers, and various other small-engine equipment. I took advantage of multiple opportunities to take on a leadership role within the company. My responsibilities as an employee were, but not limited to:

- Planning
  - trip routes
  - stages of work at each site
  - team breaks
- Managing budgeted resources
  - shift time
  - drive time
  - materials
  - people
- Coordinating with contracted clients
  - managing timelines
  - reviewing scope of work
  - ensuring work meets expectations

## EDUCATION

### **NORTHEAST WISCONSIN TECHNICAL COLLEGE**

AUG 2022 – NOV 2022

Attended some classes for Network Pathways, a certificate program in Computer Science.

### **UNIVERSITY OF WISCONSIN – STEVENS POINT**

SEP 2017 – APRIL 2020

During my time at UWSP, I was pursuing a B.A. for Arts Management. I took courses like: Principles of Management, Arts Management Topics, and Intro to Financial Accounting.

### **ASHWAUBENON HIGH SCHOOL**

SEP 2013 – JUNE 2017

## CERTIFICATIONS

### **AUDINATE DANTE: LEVEL 2 | AUDINATE.COM**

A/V over IP; Dante network signals contain timing information, source and destination network information.

